#### COMMONWEALTH OF KENTUCKY

#### BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF NOLIN RURAL ELECTRIC	)
COOPERATIVE CORPORATION FOR A	) CASE NO. 2016-00367
GENERAL RATE INCREASE	)

#### NOTICE OF FILING

Notice is given to all parties that the following materials have been filed into the record of this proceeding:

- The digital video recording of the evidentiary hearing conducted on May 18, 2017 in this proceeding;
- Certification of the accuracy and correctness of the digital video recording;
- All exhibits introduced at the evidentiary hearing conducted on May 18, 2017 in this proceeding;
- A written log listing, *inter alia*, the date and time of where each witness' testimony begins and ends on the digital video recording of the evidentiary hearing conducted on May 18, 2017.

A copy of this Notice, the certification of the digital video record, hearing log, and exhibits have been electronically served upon all persons listed at the end of this Notice. Parties desiring to view the digital video recording of the hearing may do so at http://psc.ky.gov/av\_broadcast/2016-00367/2016-00367\_18May17\_Inter.asx.

Parties wishing an annotated digital video recording may submit a written request by electronic mail to <a href="mailto:pscfilings@ky.gov">pscfilings@ky.gov</a>. A minimal fee will be assessed for a copy of this recording.

Done at Frankfort, Kentucky, this 25th day of May 2017.

Talina R. Mathews

Jalina R. Matheus

**Executive Director** 

Public Service Commission of Kentucky

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#### COMMONWEALTH OF KENTUCKY

#### BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF NOLIN RURAL ELECTRIC

COOPERATIVE CORPORATION FOR A GENERAL

RATE INCREASE

CASE NO. 2016-00367

#### **CERTIFICATE**

- I, Stephanie Schweighardt, hereby certify that:
- The attached DVD contains a digital recording of the hearing conducted in the above-styled proceeding on May 18, 2017; (excluding any confidential segments, which were recorded on a separate DVD and will be maintained in the non-public records of the Commission, along with the Confidential Exhibits and Hearing Log).
  - 2. I am responsible for the preparation of the digital recording;
- The digital recording accurately and correctly depicts the hearing of May 18, 2017 (excluding any confidential segments);
- The "Exhibit List" attached to this Certificate correctly lists all exhibits introduced at the hearing of May 18, 2017 (excluding any confidential exhibits).
- 5. The "Hearing Log" attached to this Certificate accurately and correctly states the events that occurred at the hearing of May 18, 2017 (excluding any confidential segments) and the time at which each occurred.
- All items listed above containing confidential materials will be maintained in the non-public records of the Commission.

Signed this 22<sup>nd</sup> day of May 2017.

Stephanie Schweighardt, Notary Public

State at Large

My commission expires: January 14, 2019

ID# 525987



## **Session Report - Standard**

#### 2016-00367 18May2017

#### **Nolin Rural Electric Cooperative**

Judge: Bob Cicero; Dan Logsdon; Michael Schmitt

Witness: James R Adkins; Michael L Miller; Sara Roberson

Clerk: Stephanie Schweighardt

Date:	Type:	Location:	Department:
5/18/2017	Other	Hearing Room 1	Hearing Room 1 (HR 1)
Event Time	Log Event		
8:37:30 AM	PHDR		
	Note: Schweighardt, Stephanie	Provide amount paid in	test year for the PSC Annual Assessmnt fee
8:37:31 AM	Session Started		
8:37:33 AM	Session Paused		
9:00:03 AM	Session Resumed		2
9:00:05 AM	Chairman Schmitt		· .
	Note: Schweighardt, Stephanie	Introduces Vice Chairm	an Cicero and Commissioner Logsdon
9:01:01 AM	Att Mark David Goss		
	Note: Schweighardt,	Counsel for Nolin RECO	C, Introduces staff and witnesses
	Stephanie		
9:02:14 AM	Atty Larry Cook		
	Note: Schweighardt, Stephanie	Attorney General's Offi	ice - Introduction
9:02:19 AM	PSC Atty Jennifer Fell		
3.02.13 AM	Note: Schweighardt,	Introduces PSC staff	
	Stephanie	Thiroduces F3C stail	
9:02:28 AM	Chairman Schmitt		
	Note: Schweighardt,	Preliminary Remarks	
	Stephanie		
9:03:05 AM	Chairman Schmitt		
	Note: Schweighardt,	Asking for any other me	otions to be submitted
	Stephanie		
	Note: Schweighardt,	No other motions to be	submitted
0 00 00 444	Stephanie		
9:03:20 AM	Chairman Schmitt	A-11 6	*
	Note: Schweighardt, Stephanie	Asking for any public co	omments
	Note: Schweighardt,	No public comments	
	Stephanie	No public confinents	
9:03:49 AM	Chairnan Schmitt		
	Note: Schweighardt,	Asking Atty Goss for an	ny documents to be address or filed
	Stephanie	, iog , i.e., eess io. a.	, accuments to be address or men
	Note: Schweighardt,	PSC Atty Fell has no do	ocumentes to be distributed
	Stephanie	** ***********************************	
W:	Note: Schweighardt,	Atty Goss request to di	stribute documents during hearing
	Stephanie		
	Note: Schweighardt,	Atty Cook may have a f	few to also be distributed during the hearing
0.05.02 444	Stephanie	to the stand	
9:05:02 AM	Atty Goss calls Witness Miller		na in Mitaga Millor
	Note: Schweighardt, Stephanie	Chairman Schmitt swea	ars in witness Miller
	Stephanie		

9:05:22 AM	Atty Goss Direct Exam of Witness	
	Note: Schweighardt, Stephanie	Asking Witness to state name and about employment at Nolin RECC
9:06:00 AM	Atty Goss Direct Exam of Witness	
	Note: Schweighardt,	Asking of any revisons to testimonies and/or data request
9:06:30 AM	Stephanie Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	PSC Second Data Request, Item 19 - Regarding Nolin RECC Board
	Stephanie	Meetings
9:08:22 AM	Atty Cook Cross Exam of Witness	
9:08:53 AM	Atty Cook Cross Exam of Witness Note: Schweighardt,	Regarding payment of \$350 for each meeting the member attends
	Stephanie	Regarding payment of \$350 for each meeting the member attends
9:09:12 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Asking the Witness if its the same sum for attending special
9:09:34 AM	Stephanie Atty Cook Cross Exam of Witness	meetings Millor
3.03.34 AN	Note: Schweighardt,	Same Data Request, D - regarding Nolin pays cost for each director
	Stephanie	and CoOp attorney to have NRECA sponsored benefits
9:10:49 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Asking Witness of any expenses associated with the four items
9:11:03 AM	Stephanie Atty Cook Cross Exam of Witness	excluded for rate making purposes.
3.11.03 AI-I	Note: Schweighardt,	AG Second data request, confidential exhibit 8A - Regarding 2015
	Stephanie	total compensation for board members
9:12:39 AM	Atty Cook Cross Exam of Witness	The contract of the contract o
	Note: Schweighardt, Stephanie	PSC Third data request, Item 15 E - Asking witness to read response regarding the offered supplement insurance to Nolin
	Stephanie	employees
9:15:45 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Regarding Directors being offered supplement insurance
9:17:30 AM	Stephanie PHDR	
9.17.30 AM	Note: Schweighardt,	Confirm if long-term disability is part of a separate policy
	Stephanie	commit it long term disability to part of a separate policy
9:18:41 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Regarding employees and directors with an over \$50,000 Life
9:19:15 AM	Stephanie PHDR	Insurance policy
3.13.13 AN	Note: Schweighardt,	Number of employees having an over \$50,000 life insurance policy
	Stephanie	, , ,
9:20:00 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Asking about life insurance premiums
9:20:52 AM	Stephanie PHDR	
3120102101	Note: Schweighardt,	Life Insurance Premiums during the test-year
	Stephanie	The state of the s
9:21:12 AM	Chairman Schmitt	
	Note: Schweighardt, Stephanie	States all PHDR will be discussed at the close of the hearing and should be submitted in writting
9:21:34 AM	Atty Cook Cross Exam of Witness	The state of the s
average of the s	Note: Schweighardt,	PSC Second data request, Item 19 E - Regarding five Nolin
	Stephanie	directors attending KAEC Annual Conference

		The state of the s
9:22:46 AM	Atty Cook Cross Exam of Witness Note: Schweighardt,	PSC Fourth data request, Item 7 A - Application Exhibit 10 - Revised
	Stephanie	to Item 3 Attachment 3B, revised exhibit 10, line 131- Regarding Director Thomas expense of \$686 to attend the NRECA Conference
9:25:34 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	AG Second data request, Item 2 - B - Asking Witness to read
	Stephanie	response into the record regarding directors fees and expenses
9:27:27 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Attachment 2 H of previous response - Page 2 - C - Asked to read
	Stephanie	parts 3 & 4 into the record regarding directors attending meetings
9:29:05 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Asking Witness when policies were developed
	Stephanie	
9:29:34 AM	PHDR	
	Note: Schweighardt,	PHDR - When were items 3 & 4 were adopted and if they were in
	Stephanie	place during the test year, were any expensed occured in paying the
	Υ	directors under these policies
9:30:38 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	AG First data request, Item 3 - Regarding Nolins copies of board of
	Stephanie	directors meeting minutes. page 49 - 50 asking Witness to read
0.22.06.444	DUDD	response regarding the federated rural electric insurance
9:33:06 AM	PHDR	William William III and the Company of the Company
	Note: Schweighardt,	What was the limit on directors, officers and managers policies prior
9:33:36 AM	Stephanie	to the date mentioned
3.33.30 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt, Stephanie	Asking if Nolin ever submit a claim on the directors, officers, and managers policies to cover amounts Nolin had to pay on the April
	Stephanie	2015 settlement reached with the US Justice Dept
9:34:42 AM	Atty Cook Cross Exam of Witness	(*
515 11 12 7 11 1	Note: Schweighardt,	Asking Witness about the Ft Knox operations, net margins and
	Stephanie	expenses paid
9:39:51 AM	Atty Cook Cross Exam of Witness	Company Common Company (American Science Company)
	Note: Schweighardt,	Asking Witness about the corporate ethics monitor
	Stephanie	Secretaries of the secretaries and the secreta
9:40:50 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Asking Witness about the final corporate ethics monitor report and if
	Stephanie	a copy will be given to the Comission
9:42:31 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Asking Witness about Mr. Zumsteen's audit report
VACO - USBROAMMAN - STATE (SA	Stephanie	
9:42:59 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	AG First data request, Item 2 - attachment 2A, Pg 37 of 45 - Mr.
	Stephanie	Adkins statement for services rendered
9:44:38 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	AG First data request, Item 6 - Regarding Nolin did not conduct a
9:46:12 AM	Stephanie	wage and salary survey
9:48:54 AM	Atty Cook Cross Exam of Witness Atty Cook Cross Exam of Witness	
J.TO.JT AM	Note: Schweighardt,	PSC Third data request, Item 2 D - revised exhibit 1 - page 1 -
	Stephanie	Regarding calendar 2016 - salary increase to employees
9:50:08 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Asking Witness what precentage of increase was provided during
	Stephanie	the test-year
		1

9:50:38 AM	PHDR	
	Note: Schweighardt,	Provide figure of precentage of increase that was provided during
	Stephanie	the test-year
9:51:10 AM	Chairman Schmitt	·
	Note: Schweighardt,	Enter into Confidential Record
	Stephanie	
9:51:46 AM	Private Recording Activated	
10:35:20 AM	Chairman Schmitt	
10:35:36 AM	Session Paused	
10:45:30 AM	Session Resumed	
10:45:36 AM	Chairman Schmitt	
	Note: Schweighardt,	Chairman Schmitt states the hearing is now back on record
	Stephanie	
10:46:02 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Regarding premiums paid to employees
10:46:54 AM	Stephanie Atty Cook Cross Exam of Witness	Millor
10.40.34 AM	Note: Schweighardt,	Regarding Cumberland Valley rate case and its premiums paid to
	Stephanie	employees
10:47:26 AM	Atty Cook Cross Exam of Witness	
201171207111	Note: Schweighardt,	Regarding document distributed - Letter from cousel representing
	Stephanie	Cumberland Valley
10:49:21 AM	Atty Cook Cross Exam of Witness	TO SECOND
	Note: Schweighardt,	Request document be accepted as AG office Exhibit 1
	Stephanie	A Proposition of the Control of the
	Note: Schweighardt,	Chairman accepts as Exhibit 1
	Stephanie	
10:49:50 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Response to PSC Fifth data request, Item 3 - asking Witness to
	Stephanie	verify Nolin pays over \$1.296m annually for health insurance
10:51:23 AM	Att. Cook Cross Even of Mitmoss	premiums.
10.51.23 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt, Stephanie	Response to PSC Third data request, Item 15 H- asking Witness to read first sentence regarding Nolins rate payors
10:52:10 AM	Atty Cook Cross Exam of Witness	5 5 7
10.32.10 /41	Note: Schweighardt,	Asking Witness about Nolins rate payors thoughts regarding
	Stephanie	premiums paid
10:53:33 AM	Atty Cook Cross Exam of Witness	( and the state of
	Note: Schweighardt,	PSC Third data request, Item 3 - attachment 3b - revised exhibit 10
	Stephanie	- miscellanious general - subsection D. Regarding the listed four
		expense items
10:55:21 AM	PHDR	
	Note: Schweighardt,	Provide total cost for E-town laundry
	Stephanie	STD20
10:55:34 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Section H - lisrted expense for EAP, Asking Witness why are rate
	Stephanie	payers paying this cost.
	Note: Schweighardt, Stephanie	Section E - Asking Witness to confirm the listed Coffee expense is over \$1,000
10:57:06 AM	Atty Cook Cross Exam of Witness	
10.57.00 Al-I	Note: Schweighardt,	Section I - Regarding employee clothing with Nolin logo being the
	Stephanie	same as the linemen clothing with logo
	The second second	

10:59:55 AM	Atty Cook Cross Exam of Witness Note: Schweighardt,	subsection K - Hartland catering for holiday and retirment parties
	Stephanie	and subsection L - asking Witness if this could be done every other year
11:01:04 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt, Stephanie	Regarding Section N - Flu shots - asking Witness if any other co-ops do this and if it should be paid for under employees health insurance.
11:01:50 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt, Stephanie	Section P - \$1,457 for electricity safety education for fire dept, schools, police officers, etc
11:02:57 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Section R - RE Magazine and the number of employees receiving
11:03:15 AM	Stephanie PHDR	this magazine
11.03.13 AN	Note: Schweighardt, Stephanie	Provide number of employee having a subscription to the magazine
11:03:47 AM	Atty Cook Cross Exam of Witness	Miller
11.001.17 7.11	Note: Schweighardt,	Section S - expense for employees shirts
	Stephanie	and the support of th
11:05:09 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Section U - Advertising cost of \$10,727. Asking Witness what
	Stephanie	publicaition did Nolin post for this hearing
11:06:06 AM	Atty Goss	Alt. Cook and the designation
	Note: Schweighardt, Stephanie	Atty Cook notes the clarification
	Note: Schweighardt,	Ask to clarify the section speaks of adversting for a " meeting" and
	Stephanie	not for the "hearing" as stated by Atty Cook.
11:06:36 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Regarding Line 41, page 6 - prizes given away
	Stephanie	DCC Fourth data request Item 7.C. recording application exhibit 10
	Note: Schweighardt, Stephanie	PSC Fourth data request, Item 7 C - regarding application exhibit 10
	Note: Schweighardt,	Atty Goss notes this was revised and gives to witness
	Stephanie	
11:10:08 AM	PHDR	
	Note: Schweighardt,	Provide confirmation this is not listed anywhere else in the
11:10:41 AM	Stephanie	application
11:10:41 AM	Atty Cook Cross Exam of Witness Note: Schweighardt,	PSC Fourth data request, Item 13 - attachment 13B - Denver NRECA
	Stephanie	conference attended by two Nolin Staff. Asking Witness why did
		these employees attend this conference and the benefit to the
		company and rate payors.
11:14:04 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Same data request- attachment 13D - NRECA Interact Conference,
	Stephanie	attending by one employee. Asking the employees position and benefit for company and rate payor.
11:15:23 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	same date request - Attachment E - NRECA Conference held in
	Stephanie	Louisville - showing cost for one emloyee to attend, Asking the
W.W. 1972 S. W. Akke	9000 NG	employees position and benefit for company and rate payor.
11:16:41 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Attachemnet 13F - NRECA Connect 16 Conference - regarding two employees attending and asking Witness to explain the four hour
	Stephanie	exam offered and the total cost for this event
*		Chair official and the total cook for this event

11:17:59 AM	PHDR	
	Note: Schweighardt,	Provide total amount for the NRECA Connect 16 Conference in the
	Stephanie	test year, broken down by expense for each emplyee
11:18:59 AM	Atty Cook Cross Exam of Witness	Miller
	Note: Schweighardt,	Attachment 13 H - referring to the NRECA Tech Conference in New
	Stephanie	Orleans and the five employees who attended.
11:21:57 AM	PHDR	
	Note: Schweighardt,	Provide total expense for the five employees to attend the
191900 123500 PANA C NOUSED	Stephanie	conference
11:22:15 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	Attachment 13 J - Regarding NRECA Touchstone Board of Directors
11.33.40 AM	Stephanie	Conference in Maine
11:23:40 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt, Stephanie	Attachment 13 L - Regarding NRECA Touchstone Network in Florida
11:26:50 AM	Atty Cook Cross Exam of Witness	Miller
11.20.30 AM	Note: Schweighardt,	PSC Third data request, Item 3, attachment 3B - page 4 of 7 -
	Stephanie	asking Witness to confirm Mr. Houser attended the same meeting,
11:28:10 AM	Vice Chairman Cicero Cross Exan	
	Note: Schweighardt,	Asking Witness about travel by hourly employees and if Nolin is
	Stephanie	paying for travel time
11:29:45 AM	PHDR	
	Note: Schweighardt,	Verify if Mr. Houser was at meeting
on make who reve	Stephanie	
11:30:04 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt,	PSC Third data request, Item 3 - Attachment 3B - NRECA Annual
	Stephanie	Meeting in New Orleans. Asking Witness why four employees had to
11:32:12 AM	PHDR	go.
11.52.12 AN	Note: Schweighardt,	Clarify which employees were at which meetings and expense for
	Stephanie	each
11:32:35 AM	Atty Cook Cross Exam of Witness	s Miller
	Note: Schweighardt,	PSC Fifth data request, Item 2 attachment 2 - page 1 - NRECA
	Stephanie	International Program in Washington DC. Attended by Mr. Houser.
11:35:45 AM	PHDR	
d.	Note: Schweighardt,	Provide cost for this trip
44.06.06.444	Stephanie	
11:36:06 AM	Atty Cook Cross Exam of Witness	
	Note: Schweighardt, Stephanie	AG Second data request, Item 13 - Regarding increase in customer
11:38:57 AM	Atty Cook Cross Exam of Witness	charge.
11.30.37 AM	Note: Schweighardt,	Regarding Nolin DSM programs and other programs
	Stephanie	Regarding Noith DSM programs and other programs
11:40:53 AM	Atty Cook Cross Exam of Witness	s Miller
	Note: Schweighardt,	AG Second data request, 13 - Regarding customer charge based on
	Stephanie	Nolins fixed cost
11:41:57 AM	Atty Cook Cross Exam of Witness	s Miller
	Note: Schweighardt,	Asking Witness if fixed cost are the same as customer related cost
11. 12.22.11.1	Stephanie	
11:42:38 AM	PSC Atty Fell Cross Exam of Witr	
	Note: Schweighardt,	PSC Second data request, Item 21, C - Regarding Nolins treatment
11,42,25 444	Stephanie	of capital credit payments for which members could not be located.
11:43:35 AM	PSC Atty Fell Cross Exam of Witr	
	Note: Schweighardt, Stephanie	Asking Witness if Nolin retired capital credits before those retired in 2013?
	Stephanie	2015:

11:46:13 AM	PHDR	
22. 10.13 / 11 /	Note: Schweighardt,	Provide Schedule showing any unclaimed capital credits retired
	Stephanie	before 2013.
11:48:54 AM	Vice Chairman Cicero Cross Exam	n of Witness Miller
	Note: Schweighardt,	Asking Witness about 27yr rotation directed by the Commission
	Stephanie	The state of the s
11:50:28 AM	PSC Atty Fell Cross Exam of Witn	ess Miller
	Note: Schweighardt,	PSC Third data request, Item 2 - 2.a (1) - Response indicates that
	Stephanie	this employe is a temporary fulltime employe working on a special
		project. Explain this special project and why this employee should
11:52:23 AM	PHDR	be included in the test year as a full time employee.
11.52.25 AM	Note: Schweighardt,	Provide explantion of the special projects and duration and why
	Stephanie	employee should be labeled in the test year as a full-time employee
11:52:48 AM	PSC Atty Fell Cross Exam of Witn	
	Note: Schweighardt,	PSC Third data request, Item 2, revised exhibit 1 page 10. Explain if
	Stephanie	the date terminated date are the last day that these employees
		worked at Nolins.
11:53:42 AM	PSC Atty Fell Cross Exam of Witn	
	Note: Schweighardt,	PSC Fourth request, item 13, page 2 of 2 and PSC Fifth data
	Stephanie	request, item 2 - Explain why employee Greg Harrington is listed as attending an NRECA conference in Feb 2016 after the date
		terminted date of Jan, 2016.
11:56:13 AM	PHDR	terrificed date of July 2010.
	Note: Schweighardt,	Provide explanation if employee attended conference or if a typo
	Stephanie	
11:56:37 AM	PSC Atty Fell Cross Exam of Witn	ness Miller
	Note: Schweighardt,	Asking why employee, OVSparks, is listed as attending the NRECA
	Stephanie	Annual meeting and Tech Advantge conf in February 2016,
		approximately six weeks before the Date Terminated date of March 31, 2016.
11:57:26 AM	PSC Atty Fell Cross Exam of Witn	
	Note: Schweighardt,	Asking if Nolin has any policies regarding continuing employee
	Stephanie	training when the employee has notified Nolin of their intentions to
		resign or retire.
11:57:36 AM	Vice Chairman Cicero Cross Exan	
	Note: Schweighardt,	Asking Witness if there were any benefit from this employee
11:58:17 AM	Stephanie	attending before his final six weeks
11.30.17 AM	PSC Atty Fell Cross Exam of Witr Note: Schweighardt,	PSC Third data request, item 3U- Regarding radio advertisements
	Stephanie	for the Simple Saver and if these expenses included in both exhibits
12:00:04 PM	PHDR	To the simple saver and it these expenses included in some exhibits
	Note: Schweighardt,	Provide confirmation of expenses and if duplicated
	Stephanie	,
12:00:22 PM	PSC Atty Fell Cross Exam of Witr	ness Miller
	Note: Schweighardt,	PSC Third data request, Item 6 - Explain if Nolin believes a 121
	Stephanie	percent increase in the customer charge is a reasonable increase
12:02:47 DM	DCC Atty Foll Cross Even of With	even if justired by the cost of service study.
12:03:47 PM	PSC Atty Fell Cross Exam of Witr Note: Schweighardt,	
	Stephanie	PSC Fourth data request, Item 5, attachment 5B - Why did Nolin not conduct a revised depreciation study?
12:07:31 PM	PSC Atty Fell Cross Exam of Witr	
	Note: Schweighardt,	PSC Fourth data request, item 19 - Regarding employee
	Stephanie	evaluations. Can you explain more about this? What tracking of the
		evaluations occurs? Are the daily evaluations documented?

12:09:38 PM	PM PSC Atty Fell Cross Exam of Witness Miller	
	Note: Schweighardt,	PCS Fourth data request, Item 23
	Stephanie	
12:09:42 PM	VC Cross Exam of Witness Miller	
	Note: Schweighardt,	Asking Witness more about the employee evaluation and
	Stephanie	documentation of performance
12:16:17 PM	PSC Atty Fell Cross Exam of Witn	
	Note: Schweighardt,	PSC Fourth data request, item 23 - Regarding CPCN to install AMI
	Stephanie	meters in Case #2014-00436
12:17:36 PM	PHDR	
	Note: Schweighardt,	Confirm \$5.10 includes the cost of the AMI Meters
12:19:28 PM	Stephanie	age Miller
12.19.20 FM	PSC Atty Fell Cross Exam of With	
	Note: Schweighardt, Stephanie	reconnect fee of 20, correct?
	Note: Schweighardt,	Regarding Nolins \$20 reconnect fee
	Stephanie	Regarding Noins \$20 reconnect rec
12:20:16 PM	PSC Atty Fell Cross Exam of Witn	ness Miller
	Note: Schweighardt,	PSC Fifth data request, item 2, attachment 2 and Fourth data
	Stephanie	request, item 13, pg 2 Can you confirm any employees other than
		yourself Nolin employees Spaarks, Heuser and Ryan did attend both
		events and only employee Mattingly only attended the NRECA Tech
		Advantage?
12:22:03 PM	PHDR	
	Note: Schweighardt,	Provide which employees attended the conference and breakdown
12:22:27 PM	Stephanie PSC Atty Fell Cross Exam of Witn	of expenses for each employee
12.22.27 FIN	Note: Schweighardt,	PSC Fourth data request, attachment 2, item 2 - Check number -
	Stephanie	15001822 - can you confirm to which events this check number
	Stephanic	relates?
12:26:44 PM	PHDR	
	Note: Schweighardt,	Confirm what this check number refers to
	Stephanie	
12:28:09 PM	Chairman Schmitt	
	Note: Schweighardt,	Break
	Stephanie	
12:28:20 PM	Session Paused	
1:29:06 PM	Session Resumed	
1:29:07 PM	Chairman Schmitt	Post and and and
	Note: Schweighardt,	Back on record
1:29:34 PM	Stephanie PSC Atty Fell Cross Exam of Witr	noce Millor
1.23.34 FIN	Note: Schweighardt,	PSC Fourth data request, item 13, attachments 13A and 13G -
	Stephanie	Explain why the NRECA Legislative Conference should not be
	Stephanie	considered lobbying and excluded for ratemaking puposes.
1:32:44 PM	PHDR	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Note: Schweighardt,	PSC Fifth data request, Item 2, attachment 2 - Provide a detail
	Stephanie	explanation of the costs encurred and paid to Visa for items
		associated with attendance at meetings conferences training and
		seminars.
1:33:02 PM	Atty Fell Cross Exam of Witness	
	Note: Schweighardt,	Explain why Nolin did not propose any adjustment to the test-year
	Stephanie	for its increased costs to match employee 401k contributions or for heatlh insurance premium increases.
		neadh insurance premium increases.

1:34:34 PM	Ath, Foll Cross Evam of Witness N	Aillor
1:34:34 PM	Atty Fell Cross Exam of Witness N	Asking Witness if were granted a lower revenue increase than what
	Note: Schweighardt, Stephanie	Nolins is requesting, which classes should the decrease be applied
	Stephanic	to and why?
1:35:16 PM	Atty Fell Cross Exam of Witness N	The state of the s
	Note: Schweighardt,	Describe the nature and scope of Nolin's operations at Ft Knox
	Stephanie	during the test year.
1:36:41 PM	Atty Fell Cross Exam of Witness N	Ailler
	Note: Schweighardt,	Describe any differences from the test year in the nature and scope
	Stephanie	of Nolin's Ft Knox's operaitons on a going forward basis.
1:37:18 PM	Atty Fell Cross Exam of Witness N	
	Note: Schweighardt,	Confirm Ft. Knox margins are expected to remain consistent to the
	Stephanie	test year levels
1:37:46 PM	PHDR	
	Note: Schweighardt,	2016 per employee health insurance premiums available to
1.20.20 DM	Stephanie	employee at the end of the test year
1:38:20 PM	Atty Fell Cross Exam of Witness N	
	Note: Schweighardt,	AG First data request, Item 2 - Explain Nolins decision to retain the law firm of Goss-Samford, PLLC in addition to orginal counsel John
	Stephanie	J. Scott, PSC
1:41:32 PM	PSC Atty Fell Cross Exam of Witn	から (p)
111102111	Note: Schweighardt,	Would retaining additional counsel is the primary reason that actual
	Stephanie	legal expenses are so much higher than the \$5000 originally
	**************************************	estimated.
1:42:25 PM	PHDR	× ·
	Note: Schweighardt,	Complete copies of invoices from John J scott, PSC as those
	Stephanie	submitted appear to be just the first page of each invoice.
1:42:48 PM	PSC Atty Fell Cross Exam of Witn	
	Note: Schweighardt,	May 10, 2017 supplemental response indicates that Nolin expects to
	Stephanie	incur additional expenses of \$46,500, are there any changes to the estimate?
1:43:27 PM	PHDR	estillate:
1.45.27 114	Note: Schweighardt,	Provide updated schedule of total rarte case expense incurred
	Stephanie	through todays hearing including any estimated expenses that have
		not been billed.
1:43:57 PM	PSC Atty Fell Cross Exam of Witn	ess Miller
	Note: Schweighardt,	If a final order is not issued by suspension date, what is Nolins
	Stephanie	intent regarding putting the proposed rate into effect subject to
		refund?
1:44:59 PM	PSC Atty Fell Cross Exam of Witn	
	Note: Schweighardt,	PSC Third data request, Item 5, attachment 5 a - Asking Witness to
	Stephanie	confirm that with Nolins purposed increase modified debt ratio
1:46:10 PM	Vice Chairman Cicero Cross Exam	would be 1.76 for the test year.
1.40.10 FM	Note: Schweighardt,	PHDR - Regarding Corporate Ethics Monitors in base rate
	Stephanie	This regarding corporate Ethics Monitors in base rate
1:46:35 PM	Vice Chairman Cicero Cross Exam	n of Witness Miller
	Note: Schweighardt,	Regarding providing gas service to Ft. Knox
	Stephanie	
1:49:50 PM	Vice Chairman Cicero Cross Exan	n of Witness Miller
	Note: Schweighardt,	Regarding personnel assigned to Ft. Knox operations and salaries
	Stephanie	
1:51:08 PM	Vice Chairman Cicero Cross Exan	
ř	Note: Schweighardt,	Questioning Witness regarding employee benefits / retirement
	Stephanie	plans.

1:58:41 PM	Chairman Schmitt Cross Exam of V Note: Schweighardt,	Nitness Miller Regarding life insurance and health insurance policy, whereas the
		company owns the master plan.
2:01:11 PM	Chairman Schmitt Cross Exam of V	
2.01.11 PM		Regarding certain employees required to have safety clothing,
	Note: Schweighardt,	
2.02.26 DM	Stephanie	provided by Nolin.
2:03:26 PM	Chairman Schmitt Cross Exam of \	
	Note: Schweighardt,	Regarding Nolin using AMI Meters - if any issues and savings from
	Stephanie	using the AMI program. Any strange complaints about health insurance due to these AMI meters.
2:07:17 PM	Chairman Schmitt Cross Evam of 1	
2.07.17 PM	Chairman Schmitt Cross Exam of \	
	Note: Schweighardt, Stephanie	Regarding electricity sales to Nolin, increasing or decreasing.
2:08:38 PM	Atty Goss Re-Direct Exam of Witne	oss Millor
2.00.30 FM		
	Note: Schweighardt, Stephanie	Regarding Nolins total utility plant value
2:09:10 PM	Atty Goss Re-Direct Exam of Witne	ess Miller
2.03.10 111	Note: Schweighardt,	Regarding who are the NRECA and what they do for Nolin
	Stephanie	Regarding who are the NRECA and what they do for North
2:10:56 PM	Atty Goss Re-Direct Exam of Witne	ess Miller
2.10.50 111	Note: Schweighardt,	Regarding PSC Fourth data request, Item 13 - regarding
	Stephanie	conferences that staff were sent to. Do you feel these conferences
	o top name	are necessary to your staff?
2:12:32 PM	Atty Goss Re-Direct Exam of Witne	
	Note: Schweighardt,	PSC Fourth data request, Item 13 D - Employee that was sent to
	Stephanie	this conference.
2:13:52 PM	Atty Goss Re-Direct Exam of Witne	ess Miller
	Note: Schweighardt,	Regarding line item in Nolin budget for these continuing education
	Stephanie	required training.
2:14:41 PM	Atty Goss Re-Direct Exam of Witn	ess Miller
	Note: Schweighardt,	Regarding line of questions regarding sending two employees to
	Stephanie	one conference.
2:15:26 PM	Atty Goss Re-Direct Exam of Witn	ess Miller
	Note: Schweighardt,	Regarding line of questions about board members attending these
	Stephanie	conferences and meetings, what is Nolin's policy about members
	MANYON TOOL TOO ARROY TO TOO ANY THE PROPERTY.	attending these trainings.
2:16:58 PM	Atty Goss Re-Direct Exam of Witn	
	Note: Schweighardt,	Regarding the KAEC meeting and Board members that attend
2.47.40 014	Stephanie	See Natifica
2:17:48 PM	Atty Goss Re-Direct Exam of Witn	
	Note: Schweighardt,	Regarding the provision of electric service
2.10.07 DM	Stephanie	and Miller
2:18:07 PM	Atty Goss Re-Direct Exam of Witn	
	Note: Schweighardt,	Regarding the Chairman's questions about AMI meters being pretty technical stuff
2:18:17 PM	Stephanie OBJECTION	technical stuff
2.10.17 FM		Atty Cook Objects to the form of the question
	Note: Schweighardt, Stephanie	Alty Cook Objects to the form of the question
	Note: Schweighardt,	Chairman overrules
	Stephanie	Chairman Overrules
2:19:12 PM	Atty Goss Re-Direct Exam of Witn	ess Miller
	Note: Schweighardt,	Regarding educating and getting these folks to understand and help
	Stephanie	make important and expensive decisions
	P. Carlotte	The state of the s

2:19:53 PM	Atty Goss Re-Direct Exam of Wit	ness Miller
	Note: Schweighardt,	Asking Witness to provide Nolins rate case history. How many times
	Stephanie	Nolns has been in to raise rates, etc
2:24:30 PM	Atty Goss Re-Direct Exam of Wit	
	Note: Schweighardt,	Why does Nolin come in so infrequently
	Stephanie	
2:26:09 PM	Atty Goss Re-Direct Exam of Wit	
	Note: Schweighardt,	Do you realize the concern of the extend of the customer charge
	Stephanie	and what does this have to do with the frequency of Nolin not coming in.
2:28:39 PM	Atty Goss Re-Direct Exam of Wit	
2.20.33111	Note: Schweighardt,	Regarding the customer charge, Nolin is the third lowest of the
	Stephanie	CoOp in terms of customer charge
2:29:18 PM	Atty Goss Re-Direct Exam of Wit	
	Note: Schweighardt,	Distributes document "Cooperative Residential Customer Charges"
	Stephanie	
2:29:33 PM	Atty Goss Re-Direct Exam of Wit	ness Miller
	Note: Schweighardt,	Request to be submit document as Nolins Exhibit 1
	Stephanie	
	Note: Schweighardt,	Chairman Schmitt accepts as Nolins Exhibit 1
2 24 47 014	Stephanie	
2:31:47 PM	Atty Goss Re-Direct Exam of Wit	
	Note: Schweighardt, Stephanie	Regarding if there is an alternative to live with if Commission does
2:33:11 PM	Atty Goss Re-Direct Exam of Wit	not grant the increase
2.55.11 111	Note: Schweighardt,	Do you have a proposal Nolin could live with Commission does not
	Stephanie	grant full 20
2:35:06 PM	Atty Goss Re-Direct Exam of Wit	
	Note: Schweighardt,	Could you educate us on the various catagories of containment
	Stephanie	Nolin has put into place.
2:37:21 PM	Atty Goss Re-Direct Exam of Wit	ness Miller
	Note: Schweighardt,	Has the savings from the refinance been a good thing for the CoOp
	Stephanie	
2:41:39 PM	Atty Goss Re-Direct Exam of Wit	
	1 Table 1 Tabl	Regarding medical health insurance premiums.
2:43:40 PM	Stephanie	maga Millor
2.43.40 PM	Atty Goss Re-Direct Exam of Wit Note: Schweighardt,	Distributes document and request it to be submitted as Nolin Exhibit
	Stephanie	#2
	Note: Schweighardt,	Chairman approves
	Stephanie	Chairman approves
2:45:35 PM	Atty Goss Re-Direct Exam of Wit	tness Miller
	Note: Schweighardt,	Asking Witness about Exhibit #2.
	Stephanie	The contract of the contract o
2:46:19 PM	Atty Goss Re-Direct Exam of Wil	tness Miller
	Note: Schweighardt,	Explain why Nolin has not adjusted its health insurance premuims
	Stephanie	and continues to pay 100%
2:47:47 PM	Atty Goss Re-Direct Exam of Wit	
	Note: Schweighardt,	If Commission direct Nolin to adjust contributions to less than
2:48:54 PM	Stephanie	100%, does Nolin have a plan to cover.
2.70.34 11	Atty Goss Re-Direct Exam of Wit	
	Note: Schweighardt, Stephanie	Regarding continuing discussing cost containment
	Stephanie	

2:50:32 PM	Atty Goss Re-Direct Exam of Witr Note: Schweighardt,	ness Miller Witness asked Commission to remember how unique eletric service
	Stephanie	is. Explaining that Nolin requires highly skilled and educated staff.
2:53:55 PM	Atty Goss Re-Direct Exam of Witr Note: Schweighardt,	ness Miller Regarding Ft. Knox and coporate ethics monitor.
2:55:16 PM	Stephanie	a Millor
2.55.16 PM	Atty Cook Re Cross Exam Witnes Note: Schweighardt, Stephanie	Regarding the Corporate Ethics Monitor Report
2:55:50 PM	Atty Cook Re Cross Exam Witnes	s Miller
	Note: Schweighardt,	Regarding premiums and a nation wide basis
2:56:14 PM	Stephanie Vice Chairman Cicero Re Cross Ex	vam Mitnaca Millar
2.36.14 PM	Note: Schweighardt,	Regarding Nolins Turnover Ratio
	Stephanie	Regarding Noins Furnover Radio
2:56:32 PM	Atty Cook Re Cross Exam Witnes	s Miller
	Note: Schweighardt, Stephanie	Regarding Nolin Exhibit 1
2:57:16 PM	Atty Cook Re Cross Exam Witnes	
	Note: Schweighardt,	NRECA and lobbying - what percentage is towards lobbying
2:57:49 PM	Stephanie PHDR	
2.37.13111	Note: Schweighardt,	Provide the percentage of NRECA towards lobbying
	Stephanie	*
2:58:15 PM	Atty Cook Re Cross Exam Witnes	
	Note: Schweighardt,	Regarding KAEC lobbying
2:58:33 PM	Stephanie PHDR	
2.30.33 111	Note: Schweighardt,	Provide the percentage of KAEC towards lobbying
	Stephanie	violate the percentage of the Let terrained 1922/1119
2:58:48 PM	PHDR - PSC Atty Fell Re Cross Ex	am Witness Miller
	Note: Schweighardt, Stephanie	Provide summery of cost savings and estimated cost savings
2:59:51 PM	Vice Chairman Re Cross Exam W	A TOTAL OF THE STATE OF THE STA
3:00:19 PM	Note: Schweighardt, Stephanie PHDR	Regarding Turnover Ratio
3.00.13 FM	Note: Schweighardt,	Provide summary of turnover ratio - who left and why
	Stephanie	Trovide Summary St earnover radio Timo fere and Timy
3:00:49 PM	Vice Chairman Cicero Re Cross E	xam Witness Miller
	Note: Schweighardt, Stephanie	Why didnt the board look at other cost savings, like salaries?
3:04:28 PM	Atty Goss Re Directs Witness Mill	
	Note: Schweighardt,	Regarding the board of directors requiring Nolin to do anything to
3:06:40 PM	Stephanie Chairman excuses witness	approve those increase. Explain this plan to the Commission.
3:07:10 PM	Atty Goss Directs Witness Robers	son
	Note: Schweighardt, Stephanie	Atty Goss calls Witness Sara Roberson to stand
	Note: Schweighardt,	Chairman swears in Witness
2.00.21.21	Stephanie	
3:08:31 PM	Atty Goss Directs Witness Robers	
	Note: Schweighardt, Stephanie	Ask witness to state name and position at Nolin

3:08:55 PM	Atty Goss Directs Witness Roberson
B <b>₹</b> 8	Note: Schweighardt, Regarding questions asked about PSC Second data request,
	Stephanie attachment 16 A and column title Bonus / Other. Please explain
2 10 10 10 200	what this column means within test year or any other year.
3:11:41 PM	Atty Goss Directs Witness Roberson
	Note: Schweighardt, Regarding employee #11, amount listed was not a bonus, but
	Stephanie vacation payout.
3:12:09 PM	Atty Goss Directs Witness Roberson
	Note: Schweighardt, Regarding a \$250 Christmas dollar pay, but employee that have a
2 4 4 20 24	Stephanie \$0.00 dollor amount of bonus.
3:14:28 PM	PHDR - Atty Cook Cross Exam of Witness Robeson
	Note: Schweighardt, Total sum of bonuses
3:15:11 PM	Stephanie Vice Chairman Cross Exam Witness Roberson
3.13.11 PM	
	Note: Schweighardt, Regarding bonuses in two different columns?  Stephanie
3:15:47 PM	Vice Chairman Cross Exam Witness Roberson
2.12.77 111	Note: Schweighardt, Regarding how do you calculate vacation?
	Stephanie Regarding now do you calculate vacation?
3:17:23 PM	Chairman excuses Witness Robeson
3:17:28 PM	Atty Goss calls Witness Adkins to the stand
3:17:37 PM	Chairman Schmitt
3.17.37 111	Note: Schweighardt, Break
	Stephanie
3:17:48 PM	Session Paused
3:30:09 PM	Session Resumed
3:30:15 PM	Chairman Schmitt
	Note: Schweighardt, Resumes hearing and notes Commissioner Logston had left to
	Stephanie attend a meeting
3:30:36 PM	Chairman Schmitt
is .	Note: Schweighardt, Swears in Witness Adkins
	Stephanie
3:30:45 PM	Atty Goss Directs Witness Adkins
	Note: Schweighardt, Ask Witness to state name, position, title and if any changes to
	Stephanie testimony
3:31:30 PM	Atty Cook Cross Exam of Witness Adkins
	Note: Schweighardt, PSC Second data request, Item 19 - E - five of Nolins directors
and the second second second second	Stephanie attending KAEC Annual Meeting
3:33:05 PM	Atty Cook Cross Exam of Witness Adkins
	Note: Schweighardt, PSC First data request, Item 52 - regarding AMI Meters, cost Nolin
	Stephanie encurred during the test year.
3:34:44 PM	Atty Cook Cross Exam of Witness Adkins
	Note: Schweighardt, Distributes copies of two exhibits
2 27 20 214	Stephanie
3:37:20 PM	Atty Cook Cross Exam of Witness Adkins
	Note: Schweighardt, Request to be submitted as AG #2 and #3 Exhibits
	Stephanie Charles Char
	Note: Schweighardt, Chairman accepts as AG #2 and #3 Exhibits
2,20,14 014	Stephanie
3:38:14 PM	Atty Cook Cross Exam of Witness Adkins
	Note: Schweighardt, Regarding Exhibit 2
3:30:36 DM	Stephanie Atty Cook Cross Evam of Witness Adkins
3:38:36 PM	Atty Cook Cross Exam of Witness Adkins
п	Note: Schweighardt, Regarding Exhibit 3 Stephanie
	Stephanie

3:39:03 PM	Atty Cook Cross Exam of Witness Note: Schweighardt, Stephanie	Adkins Regarding Exhibit 2 -
3:39:33 PM	Atty Cook Cross Exam of Witness Note: Schweighardt, Stephanie	Adkins Back to Exhibit 3, pg 1
3:40:00 PM	Atty Cook Cross Exam of Witness Note: Schweighardt, Stephanie	Adkins Regarding Nolins cost saving with switch to AMI Meters
3:41:33 PM	Atty Cook Cross Exam of Witness Note: Schweighardt, Stephanie	Adkins Exhibit 5, page 4 - Regarding listing of savings in various types of catogories
3:44:03 PM	Atty Cook Cross Exam of Witness Note: Schweighardt, Stephanie	
3:44:50 PM	Atty Goss Note: Schweighardt, Stephanie	Atty Goss states this is a rate case and concerned of questions
	Note: Schweighardt, Stephanie	Chairman ask Atty Cook to state relevance
3:47:00 PM	Atty Cook Cross Exam of Witness Note: Schweighardt, Stephanie	Adkins Asking how will rate payors and the Commissin know these savings have occured
	Note: Schweighardt, Stephanie Note: Schweighardt, Stephanie Note: Schweighardt,	Chairman Schmitt states if question is stated as a PHDR, Atty Goss may object and the Commission will rule on it Witness Adkins states he is not sure if the infomation would be possible to get within the timeline of the rate case Atty Goss states they will attempt to get the information
3:50:32 PM	Stephanie Atty Cook Cross Exam of Witness Note: Schweighardt,	Adkins Regarding reductions in the tariff regarding disconnections
3:51:57 PM	Stephanie Atty Cook Cross Exam of Witness	Adkins
	Note: Schweighardt, Stephanie	PSC Second data request, item 18 - C - regarding application exhibit 7, page 4 - nine payments to Invision Services. Explain why company personnel cannot preform these services.
3:55:10 PM	Atty Cook Cross Exam of Witness Note: Schweighardt,	
3:55:58 PM	Stephanie Atty Park Cross Exam of Witness A Note: Schweighardt,	Adkins Regarding AMI after Test Year
3:57:43 PM	Stephanie Atty Park Cross Exam of Witness A Note: Schweighardt,	Adkins Has Nolin completes a rate design on low income customers
3:59:24 PM	Stephanie Atty Park Cross Exam of Witness A Note: Schweighardt, Stephanie	Adkins PSC Second data request, Item 32 - Can you explain why the proposed increase does not allow the prepay service to positively contribute to TIER and OTEIR.
4:00:26 PM	Atty Park Cross Exam of Witness A Note: Schweighardt, Stephanie	

4:01:58 PM	Atty Park Cross Exam of Witness Note: Schweighardt,	Rate Class Schedule 3 Large Power Rate - explain why the demand
	Stephanie	charge for Schedule 4 - Industrial Rate was not increased from \$4.95 to \$6.02.
4:03:48 PM	Atty Park Cross Exam of Witness	Adkins
	Note: Schweighardt, Stephanie	Why was the changed made from 3 step to 2 step
4:04:19 PM	Atty Park Cross Exam of Witness	
	Note: Schweighardt, Stephanie	Schedule 4 - Explain why this class had no customer charge prior.
4:04:56 PM	Atty Park Cross Exam of Witness	
	Note: Schweighardt, Stephanie	Schedule 10 - Explain the reason behind these increases.
4:06:31 PM	PHDR	
4.05.40.04	Note: Schweighardt, Stephanie	Provide a cost justification for the temporary Meter Poles
4:06:49 PM	Atty Park Cross Exam of Witness	
	Note: Schweighardt, Stephanie	Exhibit 6 of application and PSC Third data request, Item 16
4:08:10 PM	Chairman Schmitt	
1.00.10 111	Note: Schweighardt,	Enter into Confidential Record
	Stephanie	Enter into confidential record
4:08:14 PM	Private Recording Activated	
4:10:33 PM	Public Recording Activated	
4:10:41 PM	Atty Park Cross Exam of Witness	Adkins
	Note: Schweighardt,	PSC First data request, item 24 and Fourth data request, Item 9 -
	Stephanie	Provide amount paid in the test year for the PSC Annual Assement
4.12.01 DM	Att. Dank Coops From of Mitsus	fee.
4:13:01 PM	Atty Park Cross Exam of Witness Note: Schweighardt,	
	Stephanie	PSC Second data request, Item 18 B - provide the journal entries that originally recorded and corrected the error.
4:14:00 PM	PHDR	that originally recorded that corrected the error.
	Note: Schweighardt,	Provide the journal entries that originally recorded and corrected the
	Stephanie	error.
4:14:19 PM	Atty Park Cross Exam of Witness	Adkins
	Note: Schweighardt,	PSC Fourth data request, Item 11 B -
	Stephanie	
4:15:16 PM	Atty Park Cross Exam of Witness	
	Note: Schweighardt,	Confirm if Nolin offers an ETS Marketing Rate for Residential or
4:16:02 PM	Stephanie Atty Fell Cross Exam of Witness	Commercial.
4.10.02 FM	Note: Schweighardt,	PSC Fourth data request, item 23 - AMI Meters completed 2016,
	Stephanie	Nolins prepaid program includes cost of AMI Meters.
4:17:24 PM	Atty Fell Cross Exam of Witness	
	Note: Schweighardt,	Do you still feel the reconnect fee of \$20 is still appropriate?
	Stephanie	
4:18:29 PM	Atty Fell Cross Exam of Witness	Adkins
	Note: Schweighardt,	Explain why Nolin did not propose an adjustment to the test year
	Stephanie	for its increase cost to match employees 401k contributions or
4:19:10 PM	PHDR	health insuranace premiums
4.15.10 FM	Note: Schweighardt,	Provide cost justification to continue the \$20 reconnect fee
	Stephanie	Provide cost justification to continue the \$20 reconnect fee
	Septimine	

4:19:31 P	Atty Fell Cross Exam of Witness A	Adkins
	Note: Schweighardt, Stephanie	PSC Third data request, item 5, attachment 5a - page 1 of 1 - explain if there is a minimum ratio that would be acceptable by Nolin.
4:21:51 PM	Atty Cook Re Cross Exam of Witn	ess Adkins
	Note: Schweighardt,	Regarding conversion to AMI and level of savings.
12:	Stephanie	
4:23:27 PI	1 Chairman excuse Witness Adkins	
4:23:41 Pf	1 Chairman Schmitt	
	Note: Schweighardt,	PHDR - To Goss by May 23, Goss to file responses in 10 days
	Stephanie	
	Note: Schweighardt,	Briefs to be filed by June 14
	Stephanie	
4:26:06 PI	Chairman Schmitt	
	Note: Schweighardt,	Adjourns Hearinig
	Stephanie	
4:26:09 Pf	M Session Paused	
4:30:58 Pf	4 Session Ended	



#### 2016-00367 18May2017

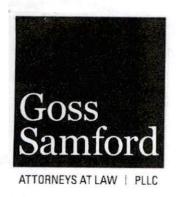
#### **Nolin Rural Electric Cooperative**

Judge: Bob Cicero; Dan Logsdon; Michael Schmitt

Witness: James R Adkins; Michael L Miller; Sara Roberson

Clerk: Stephanie Schweighardt

Name:	Description:
Attorney General Exhibit 01	Letter from Goss Samford, PLLC to PSC, Regarding Case No. 2016-00169 Cumberland Valley Electric, Inc.
Attorney General Exhibit 02	Projected Benefits for Applicant and Its Members
Attorney General Exhibit 03	Economic Analysis
Nolin RECC Exhibit 01	Cooperative Residential Customer Charges
Nolin RECC Exhibit 02	National Compensation Survey (Employee Benefits) Dated March 2016



Mark David Goss mdgoss@gosssamfordlaw.com (859) 368-7740

April 5, 2017

Via Electronic Filing and USPS

Dr. Talina Mathews
Executive Director
Kentucky Public Service Commission
211 Sower Boulevard
Frankfort, KY 40602

Re.

In the Matter of: Application of Cumberland Valley Electric, Inc.

for a General Adjustment of Rates

PSC Case No. 2016-00169

Dr. Mathews:

Accompanying this letter in electronic medium are copies of: (i) the minutes of a special meeting of the Board of Directors of Cumberland Valley Electric, Inc. ("Cumberland Valley") held February 23, 2017; and (ii) certain Resolutions adopted by the Board of Directors of Cumberland Valley during said special meeting. This filing is made in compliance with the Order entered by the Commission in the above-styled case on February 6, 2017, and specifically ordering paragraph number 5 thereof.

Pursuant to the Order, the leadership of Cumberland Valley has conducted an extensive evaluation of the cooperative's health and dental insurance expenses for its ten (10) salaried/management employees, primarily examining the extent to which said employees should be required to contribute to their insurance coverage. Numerous scenarios (*i.e.*, respective employer/employee contribution percentages) were considered and discussed as part of this process. Ultimately, and in keeping with the general principle of gradualism embraced by the Commission in recent rate-adjustment decisions, Cumberland Valley has determined that its salaried employees' contribution to health insurance premiums (for both individual and family coverages) should steadily increase over the next thirty-six (36) months from 0% to 12.5%, ultimately resulting in annual savings to Cumberland Valley totaling approximately \$17,900.00 and total savings over the next forty-eight (48) months of \$50,448.91.\(^1\) Cumberland Valley has also determined that its salaried employees' contribution to both individual and family dental insurance coverage should be 40%, effective April 1, 2017.

<sup>&</sup>lt;sup>1</sup> Cumberland Valley's savings estimates for the near term assume premiums for health and dental insurance will remain constant. Of course, as premiums increase so too does the total insurance expense avoided by Cumberland Valley as a result of enlarging salaried employee contributions. In addition, Cumberland Valley's Board of Directors may, in the future, adjust the implementation schedule to better align the salaried employees' contribution increases with re-pricings of the cooperative's health and dental insurance premiums.



Dr. Mathews Case No. 2016-00169 April 5, 2017

This letter and the enclosures are intended to satisfy all aspects of ordering paragraph number 5 of the Commission's Order entered February 6, 2017, including both the required "report" and the required "evidence of implementation." To the extent additional information or documents are desired, Cumberland Valley respectfully requests direction from the Commission or its Staff as to the form/content of any future filing in this respect.

Please note that the filenames of the documents hereby submitted electronically are:

This Letter: CVE\_Read1st\_040517
Meeting Minutes: CVE\_Minutes\_040517
Board Resolutions: CVE\_Resolutions\_040517

One (1) original and six (6) copies of the minutes and the Resolutions are enclosed with this letter in the paper-medium submission made via U.S. mail.

In accordance with 807 KAR 5:001, Section 8, this is to certify that the electronically filed documents (including this "Read1st" letter and the enclosures) are true and accurate copies of the same documents being filed in paper medium; that the electronic filing has been transmitted to the Commission on April 5, 2017; that there are currently no parties in this proceeding that the Commission has excused from participation by electronic means; that the original of the documents transmitted electronically will be filed with the Commission in paper medium within two (2) business days from the date of the electronic filing; and that attached to the top of the paper medium submission is a copy in paper medium of the electronic notification from the Commission confirming receipt of electronic submission.

Please do not hesitate to contact me if you have any questions or concerns.

Respectfully submitted,

Mark David Goss

CC (with enclosures):

Hon. Rebecca W. Goodman Hon. Kent Chandler Assistant Attorneys General 1024 Capital Center Drive, Suite 200 Frankfort, Kentucky 40601-8204 Rebecca.Goodman@ky.gov Kent.Chandler@ky.gov

Enclosures

# RESOLUTIONS OF THE BOARD OF DIRECTORS OF CUMBERLAND VALLEY ELECTRIC, INC.

A special meeting of the Board of Directors of Cumberland Valley Electric, Inc. ("Cumberland Valley"), was held at the Headquarters Office at Gray, Knox County, State of Kentucky, on February 23, 2017, for the purpose of considering action to address the issue of prospective contributions by salaried/management employees to both health and dental insurance coverage.

Upon motion by Mr. Elbert Hampton, seconded by Mr. Kevin Moses, and duly carried, the following resolution was unanimously adopted:

#### RESOLUTION I

WHEREAS, in its Order entered February 6, 2017, in Case No. 2016-00169, In the Matter of: Application of Cumberland Valley Electric, Inc. for a General Adjustment of Rates, the Kentucky Public Service Commission ("Commission") directed Cumberland Valley to make a filing to the Commission setting forth the prospective employer and employee contribution amounts and percentages which Cumberland Valley will implement for health and dental insurance offered to salaried employees, along with the date the revised contribution schedules will be implemented; and,

WHEREAS, the Commission's Order also directed Cumberland Valley to file evidence of its implementation of the revised contribution schedules; and,

WHEREAS, the Board of Directors of Cumberland Valley has solicited and obtained from the cooperative's financial staff several different scenarios under which these contribution amounts could be implemented; and,

WHEREAS, the Board of Directors of Cumberland Valley believes that any such change shall be gradually implemented in order to prevent a sudden and unduly burdensome impact on the personal financial condition of Cumberland Valley's salaried/management employees, while at the same time realizing increased savings for the cooperative over time;

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of Cumberland Valley hereby approves and implements a plan pursuant to which, beginning April 1, 2017, Cumberland Valley's salaried/management employees shall be required to contribute to their individual and family health insurance coverage in accordance with the following implementation schedule:

Timeframe	Employee Contribution	Employer Contribution	Projected Annual Savings to Cumberland Valley
4/1/17 - 3/31/18	5.0 %	95.0 %	\$7,232.70
4/1/18 - 3/31/19	7.5 %	92.5 %	\$10,849.05
4/1/19 - 3/31/20	10.0 %	90.0 %	\$14,465.41
4/1/20 - indefinitely	12.5%	87.5 %	\$17,901.75

Also, upon motion by Mr. Roger Vanover, seconded by Mr. Kermit Creech, and duly carried, a second resolution, presented below, was unanimously adopted:

#### **RESOLUTION II**

WHEREAS, in its Order entered February 6, 2017, in Case No. 2016-00169, In the Matter of: Application of Cumberland Valley Electric, Inc. for a General Adjustment of Rates, the Kentucky Public Service Commission ("Commission") directed Cumberland Valley to make a filing to the Commission setting forth the prospective employer and employee contribution amounts and percentages which Cumberland Valley will implement for health and dental insurance offered to salaried employees, along with the date the revised contribution schedules will be implemented; and,

WHEREAS, the Commission's Order also directed Cumberland Valley to file evidence of its implementation of the revised contribution schedules; and,

WHEREAS, the Board of Directors of Cumberland Valley has solicited and obtained from the cooperative's financial staff several different scenarios under which these contribution amounts could be implemented;

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of Cumberland Valley hereby approves and implements a plan pursuant to which, beginning April 1, 2017, Cumberland Valley's salaried/management employees shall be required to contribute to their individual and family dental insurance coverage in accordance with the following:

Timeframe	Employee	Employer	Projected Annual Savings
	Contribution	Contribution	to Cumberland Valley
4/1/17 - indefinitely	40.0 %	60.0 %	\$931.01

#### CERTIFICATION

I, Mr. Vernon Shelley, Chairman of Cumberland Valley Electric, Inc., do hereby certify that the above is a true and correct excerpt from the minutes of the meeting of the Board of Directors of Cumberland Valley Electric, Inc., held on February 23, 2017, at which meeting a quorum was present.

VERNON SHELLEY, CHAIRMAN

#### **Projected Benefits for Applicant and Its Members**

Data collected from an AMI system can be utilized for many cost savings purposes as well as enhancing information that can be used by members to better manage and control their electric usage and associated costs. In addition, Nolin expects other benefits will emerge as new technology becomes available to integrate in with this AMI system. Below are current benefits that will be utilized immediately:

#### **Pre-Pay Metering**

Studies have shown that members electing to move to pre-pay metering consume anywhere from 7% to 12% less electricity. Nolin will continue to offer pre-pay as an option for our members with this deployment.

#### Member Access

Nolin members will be able to log-in to NISC's Smart Hub to access their consumption data in realtime via a web portal.

#### Member Billing and Usage Questions

Real-time data will provide Nolin's Customer Service Representatives with effective and accurate tools to answer member questions about electric usage and fluctuations in the billing.

#### **Outage Reporting**

AMI will improve outage response time by locating the cause of an outage. It will also verify whether all members on a line have been restored when a repair is completed.

#### Cost-Savings Benefit

AMI system will eliminate the need for manual meter reads for service connections and disconnections. It will eliminate energy theft through the use of tamper detection. It will reduce line losses through better collection and utilization of load data.

#### **Load Control**

Nolin in conjunction with East Kentucky Power (EKP) has installed over 2,000 load control devices that control water heaters and air conditioners. This AMI system has load control capabilities and both Nolin and EKP are looking forward to launching a campaign to market more load control devices in our system.

#### **Rate Structure**

Every meter will be capable of supporting Time-of-Use rates; Critical Peak Pricing, and Real-Time Pricing.

Attorney General's
EXHIBIT

#### **Voltage Conservation**

Voltage conservation (VC), also known as conservation voltage reduction, decreases the amount of electricity needed to serve a given area without causing detrimental changes in power quality or reduced supply to customers. The goal is to cut energy losses and consumption by operating at the lower end of approved voltage ranges. Voltage conservation is a beneficial way to access energy and revenue savings while increasing customer satisfaction with no effort on the customer's part.

Currently, the missing link to overall implementation of voltage conservation is an effective communication system. Because of this, Nolin has little or no visibility outside of the distribution substation and down to the customer. AMI systems, such as GE's trademarked Grid IQ Connect System, provide the necessary technology communications infrastructure to fully implement a VC program.

Nolin has historically relied on voltage measurements at distribution substations, middle and/or end of line voltage recorders and MilSoft (engineering analysis software) models to predict voltage at the service point, resulting in a very conservative approach. The GE AMI system enables a more aggressive approach by making voltage information available from meters along the distribution feeder.

Smart meters can monitor the service voltage on a continuous basis, thereby ensuring adequate visibility at various locations on feeders. The GE AMI system allow Nolin to monitor key points frequently and harvest data in near real-time for detection of changes in voltage levels and assure that any voltage adjustments result in the desired effect. The GE AMI systems also function as the "eyes" throughout the distribution infrastructure by providing information for NISC's Meter Data Management System (MDMS) and ACS's Supervisory Control and Data Acquisition (SCADA) system.



#### **Economic Analysis**

Nolin has performed analysis on the costs and savings associated with implementing a full AMI system. Page 2-4 of this Exhibit outlines the basic assumptions used in this calculation.

#### Assuming a 10 year life of the AMI System:

Accumulated Total Annual Cost of AMI System:

Accumulated Total Annual Saving of AMI System:

\$ 7,219,938

Accumulated Total Annual Cost of AMI System:

Present Worth of Total Annual Cost of AMI System:

#### **Current AMR Meter Reading Analysis for 10 years:**

Accumulated Total Annual Cost of Existing AMR System:

Present Worth of Total Annual Cost of Existing AMR System:

The above costs results in a 10 year Present Worth savings of \$ 3,620,975 when comparing AMI net costs to AMR net cost.

Attorney General's EXHIBIT 3

#### **CALCULATE FIXED CHARGE RATE FACTORS**

NOTES: If FCR factors are known, then go directly to Worksheet "INPUT" Enter data in the shaded (yellow) cells only.

Amounts entered from December 2013 RUS Form 7.

\$64,626,424	NET UTILITY PLANT	Part C, Line 5
\$65,488,202	TOTAL MARGINS & EQUITIES	Part C, Line 35
\$101,248,169	TOTAL LONG-TERM DEBT	Part C, Line 38
\$3,610,861	DISTRIBUTION EXPENSE - OPERATION	Part A, Line 5 (b)
\$3,392,225	DISTRIBUTION EXPENSE - MAINTENANCE	Part A, Line 6 (b)
\$3,890,057	DEPRECIATION & AMORTIZATION EXPENSE	Part A, Line 12 (b)
\$0	TAX EXPENSE - PROPERTY	Part A, Line 13 (b)
\$0	TAX EXPENSE - OTHER	Part A, Line 14 (b)

Loan Source	Interest Rate	% of Total
RUS		
CFC	3.00%	100.00%
Other		

	Blended Interest Rate
3.00%	(%)

## COST OF EQUITY FACTOR

1.82%

35	ENTER the Capital Retirement Cycle. Number of Years.	
3.25%	ENTER Utility Plant Growth Rate. Five year Average.	
4.83%	Calculated Cost of Equity Factor (%)	

### FIXED CHARGE RATE FACTORS

Cost of Debt (%)

1.90%	Cost of Equity (%)
3.72%	TOTAL COST OF CAPITAL (%)
0.00%	TAX RATE (%)
6.02%	DEPRECIATION RATE (%)
10.84%	OPERATIONS AND MAINTENANCE RATE (%)

20.57%	FIXED CHARGE RATE	(%)

## **ASSUMPTIONS**



CASSOMI HONS		
Present Worth Rate (%)	4.00%	year
Annual Fixed Charge (%)	20.57%	year
O & M Cost - AMR Solid State Meters (%)	2.00%	year
O & M Cost - AMR Mechanical Meter (%)	2.00%	year
Inflation Rate - AMR Solid State Meters (%)	3.00%	year
Inflation Rate - AMR Mechanical Meters (%)	3.00%	year
Meters - Residential	32,817	2014
Meters - Commercial & Industrial	794	2014
AMR Meter Reading Cost per Month per Meter	\$	each
Inflation Rate - Nolin Labor	4.00%	year
Growth in Meters	500	year
AMI Meter Cost - Residential (Avg)	\$	each
AMI Meter Cost - Commercial & Industrial (Avg)	\$	each
AMR Meter Cost - Residential (Avg)	\$	each
AMR Meter Cost - Commercial & Industrial (Avg)	\$	each
Energy Cost (\$/kWh)	\$0.10	each
Cost Reduction from Improved Outage Mgmt.	\$30,000	year
Annual Power Cost (energy only) (December 2013)	\$56,000,000	year
Cost to Oversee Meter Reading	\$10,000	year
Energy Rate Increase (%)	3.00%	year
Meter Re-Reads (%)	1.70%	year
Cost per Re-Read	\$	each
Connects / Disconnects (% of Meters)	15.00%	year
Cost per Connect / Disconnect	\$	each
Transformers with Avoided OL Damage	30	year
Cost of Replacing Failed Transformer	\$2,000	each
Line Loss due to Theft Deterrent (%)	0.20%	year
"Not Reporting" Meters (%)	0.75%	year
Cost to Replace & Bill for "Not Reporting" Meter	\$85	each
Inflation Rate - Contract Labor	2.40%	year
High Bill Complaints (%)	1.00%	year
Cost of High Bill Complaint Investigation (Avg)	\$250	each
Reduction in High Bill Complaints (%)	50%	year
Voltage Check Service Orders	80	year
Cost of Voltage Check Service Order	\$250	each
Net Meter Plant (October 2014)	\$6,127,486	net
Cost Reduction of Eliminating PSC Voltage Recorders	\$3,000	year
No Voltage Service Calls (No Problem Found)	250	year
Cost of No Voltage Service Call	\$250 60%	each
Reduction in No Voltage Service Calls		year
Cost to Read 5 Large Power Meters	\$1,000 \$	year
AMI License Fee (Avg)	\$	year
AMR License Fee (Avg)		year each
Cost to Replace Existing AMR Meter with AMI Meter	\$	each
Cost Associated with Meter Replacement	\$11,000	each
Cost for Communication (78 Towers) Cost for Make Ready (Labor & Material @ 78 Towers)	\$6,500	each
Reduction of Line Losses for Phase Balancing, etc.	0.25%	year
Evaluation Period	10	years
	2015	Jears
Beginning Year	2013	

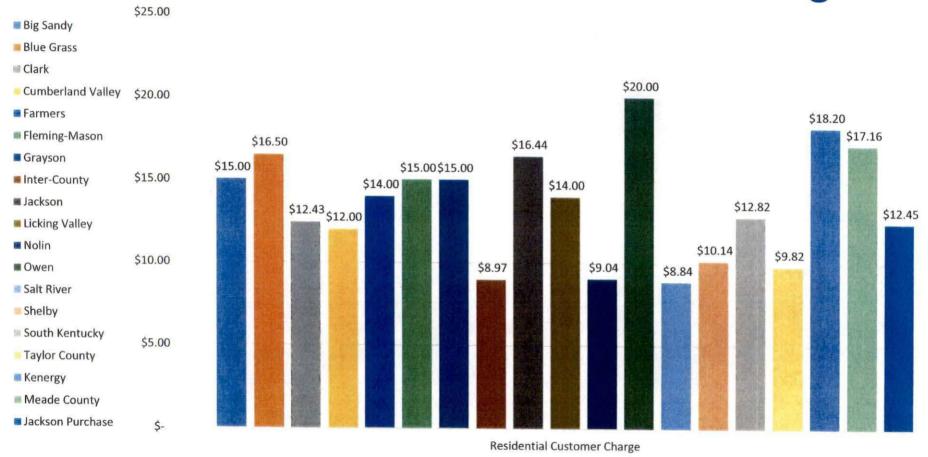
	SUM OF COSTS & SAVINGS ASSOCIATED WITH CONVERSION FROM AMR TO AMI METER READING										
Case to teplace AMR Meters w/ AMI Maters	Cost of AMI (Make Ready)	Cost to Install AMI Meters for New Members	Total Cost of OBM Expenses	Total Cost of Fixed Charges of AMI Equipment	Total Cost of License & Maintenance Fees	Cost to Read AMR Meters until AMR is Operational	Savings from Reduction of High Bill Complaints	Savings from Reduction of Not Reporting Meters	Savings from Avaidable kWh Energy Theft	Savings from Reduction in "No Voltage Calls	
	\$1,365,000		\$1,481,975				(\$492,506)	(\$251,178)	(\$1,344,684)	(\$240,122)	

- AND	SUM OF COSTS & SAVINGS ASSOCIATED WITH CONVERSION FROM AMR TO AMI METER READING (continued)									
Swings from Avoidable Damage to Transformers	Savings from Connects & Disconnects	Savings from Avoidable Meter Re-Reads	Savings from Reduction of Line Loss (Phase Balancing)	Savings from End of Line PSC Voltage Recordings	Savings from Improved Outage Management	Saving from not Admin. Contract Meter Reading	Accumulated Total Annual Cost of AMI System	Accumulated Total Annual Saving of AMI System	Accumulated Total Annual Cost of AMI System	Present Worth of Total Annual Cost of AMI System
(\$720,366)			(\$1,680,855)	(\$36,018)	(\$360,183)			(\$7,219,938)		

	SUM OF COSTS ASSOCIATED WITH OPERATING EXISTING AMR SYSTEM (10 years)										
AMR Mechanical Matter 3095 leplacement (1096 Year)	AMR Solid State Meter 70% Replacement (10% Year)	Total Cost of AMR Meters for New Meter Installations	Fotal Cost of OAM Expenses for Existing AMR System	Total Cost of Flued Charges of AMR Metering Equipment	Cost to Head Large Commercial Meters	Cost to Read Residential & Commissional AMR Meters	Accumulated Total Annual Cost of Foliating AMR System	Accumulated Total Annual Cost of Existing AMR System	Present Worth of Total Annu Cost of Existing AN System		
		\$678,345	\$1,338,558	\$1,146,672	\$12,006						

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## Cooperative Residential Customer Charges





# UNITED STATES BUREAU OF LABOR STATISTICS NATIONAL COMPENSATION SURVEY (EMPLOYEE BENEFITS) MARCH 2016

TABLE 10. MEDICAL CARE BENEFITS: SHARE OF PREMIUMS PAID BY EMPLOYERS & EMPLOYEE

Table 10. Medical care benefits: Share of premiums paid by employer and employee, private industry workers, March 2016

(In percent)

	Single c	overage	Family coverage		
Characteristics	Employer share	Employee share	Employer share	Employee share	
All workers	79	21	68	32	
Worker characteristics					
Management, professional, and related	80	20	69	31	
Management, business, and financial	80	20	70	30	
Professional and related	80	20	68	32	
Service	80	20	64	36	
Protective service	83	17	72	28	
Sales and office	77	23	65	35	
Sales and related	75	25	63	37	
Office and administrative support	78	22	66	34	
Natural resources, construction, and maintenance Construction, extraction, farming, fishing, and	80	20	69	31	
forestry	81	19	68	32	
Installation, maintenance, and repair	79	21	69	31	
Production, transportation, and material moving	80	20	71	29	
Production	79	21	71	29	
Transportation and material moving	81	19	71	29	
Full time	79	21	68	32	
Part time	77	23	63	37	
Union	87	13	83	17	
Nonunion	78	22	65	35	
Average wage within the following categories:1					
Lowest 25 percent	76	24	62	38	
Lowest 10 percent	75	25	62	38	
Second 25 percent	78	22	64	36	
Third 25 percent	80	20	68	32	
Highest 25 percent	81	19	72	28	
Highest 10 percent	81	19	73	27	
Establishment characteristics					
Goods-producing industries	80	20	72	28	
Construction	82	18	68	32	
Manufacturing	80	20	74	26	
Service-providing industries	79	21	67	33	
Trade, transportation, and utilities	78	22	66	34	
Wholesale trade	79	21	69	31	
Retail trade	74	26	60	40	
Transportation and warehousing	82	18	72	28	
Utilities	84	16	77	23	

See footnotes at end of table.

Table 10. Medical care benefits: Share of premiums paid by employer and employee, private industry workers, March 2016—continued

(In percent)

	Single o	overage	Family coverage		
Characteristics	Employer share	Employee share	Employer share	Employee share	
Information	81	19	77	23	
Financial activities	79	21	69	31	
Finance and insurance	79	21	72	28	
Credit intermediation and related activities	79	21	70	30	
Insurance carriers and related activities	80	20	74	26	
Real estate and rental and leasing	76	24	60	40	
Professional and business services	78	22	64	36	
Professional and technical services	82	18	68	32	
Administrative and waste services	72	28	56	44	
Education and health services	79	21	64	36	
Educational services	80	20	66	34	
Junior colleges, colleges, and universities	80	20	71	29	
Health care and social assistance	79	21	64	36	
Leisure and hospitality	83	17	72	28	
Accommodation and food services	80	20	70	30	
Other services	85	15	66	34	
1 to 99 workers	79	21	64	36	
1 to 49 workers	80	20	64	36	
50 to 99 workers	77	23	63	37	
100 workers or more	79	21	71	29	
100 to 499 workers	78	22	67	33	
500 workers or more	80	20	75	25	
Geographic areas					
Northeast	81	19	73	27	
New England	79	21	71	29	
Middle Atlantic	82	18	74	26	
South	78	22	63	37	
South Atlantic	77	23	65	35	
East South Central	78	22	65	35	
West South Central	78	22	60	40	
Midwest	78	22	69	31	
East North Central	78	22	70	30	
West North Central	79	21	67	33	
West	82	18	69	31	
Mountain	80	20	68	32	
Pacific	82	18	69	31	

Surveyed occupations are classified into wage categories based on the average wage for the occupation, which may include workers with earnings both above and below the threshold. The categories were formed using percentile estimates generated using wage data for March 2016.

Note: Because of rounding, sums of individual items may not equal totals. For definitions of major plans, key provisions, and related terms, see the "Glossary of Employee Benefit Terms" at www.bls.gov/ncs/ebs/glossary20152016.htm.

Source: Bureau of Labor Statistics, National Compensation Survey.

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